



# Marlborough Youth Trust Business Plan

2017-2019



*“It takes a community to raise a child”*



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## **Vision**

A community where Marlborough Youth are confident, connected and contributing.

## **Mission**

To provide services to communities, groups and individuals that enables, supports and encourages the development and wellbeing of young people in Marlborough.

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## Executive Summary

The Marlborough Youth Trust (MYT) have a vision of a community where Marlborough Youth are confident, connected and contributing. In order to achieve this and become more effective, MYT need to be a recognized voice and service provider for the youth of Marlborough and build on the links for youth between the ages of 12 to 24 years.

Together with strategies to develop an organizational structure and with resources to provide the delivery, MYT will embark on a project to develop a Marlborough Youth Development Centre (MYDC). The objective is to provide a safe and secure multi-use / multi-user development centre, that will better equip youth with life skills that will have a positive societal contribution and overall, support Marlborough Youth to reach their full potential.

The project has strong community backing. The Marlborough Youth Development Centre Feasibility study (2014) commissioned by the MYT confirms that the proposal is feasible provided that financial backing of the project, both in the development of the facility and its on-going operation, can be secured. The feasibility study also confirms that MYT is seen by other youth service providers and groups within the community as being ideally suited to operate the MYDC.

This business plan has been prepared to work in synchronization with the Marlborough Youth Development Centre Business Plan. The two plans are integral to each other. MYT will adopt both business plans and operate them in tandem to ensure the desired outcomes for the future of MYT and the youth of Marlborough.



## What we do and How we do it

MYT provides a positive, encouraging, supportive environment that is open to all youth and youth providers of Marlborough. The Trust supports the Te Whare Tapa Wha model, which encompasses the four walls; Wairau (environment/spiritual), Whanau (family/social), Tinana (body) and Hinengaro (mental/emotional wellbeing) and transpose them into programmes run for youth.

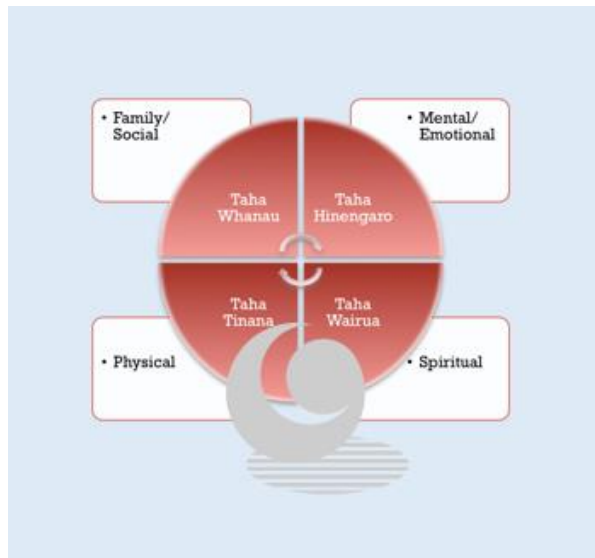
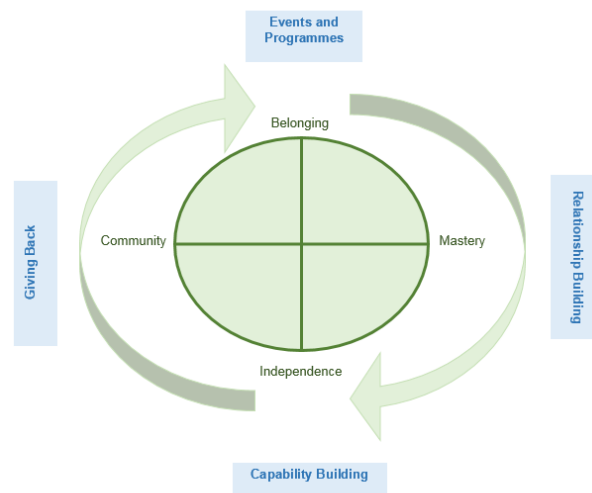


Image borrowed from [sallyhart72.wordpress.com](https://www.wordpress.com)



MYT deliver the following events for the youth of Marlborough:

Youth Events	Number Engaged
○ Seddon earthquake support	571
○ Marshmallow night	550
○ Outdoor movies	79
○ Water Skirmish	970
○ Halfway Day	Unknown
○ NZ Youth Week- Music Gig	100
○ Santa Run	300
○ UV Dance	65

MYT facilitate, support and/or coordinate the following activities for the youth of Marlborough:

Youth Events	Number Engaged
<ul style="list-style-type: none"> <li>○ Youth in Emergency Services 2016 - YES</li> <li>○ Youth Advisory Group - YAG (youth champions)</li> <li>○ CACTUS - Combined Adolescent Training Unit Support 2016 (Blenheim only)</li> <li>○ Young Parent Group</li> <li>○ Volunteers and Youth Development</li> <li>○ CACTUS – Combined Adolescent Training Unit Support Finance, mentoring for Havelock, Picton and Seddon</li> <li>○ Police Competency Training - PCT competition</li> <li>○ Engaging youth within the colleges (MBC, MGC, QCC, Rai Valley)</li> <li>○ Mentor and Support young people in Youth Week activities</li> <li>○ Assist youth &amp; parents with referrals and support</li> <li>○ Developing collaborative relationships with all schools for connection with youth and youth supporters</li> <li>○ Office administration</li> <li>○ Office facilities for youth agencies.</li> <li>○ Actively supporting NZ Pink Tee Shirt Day “Anti Bullying” campaign</li> <li>○ Youth leadership workshops presented by “Ara Taiohi”</li> <li>○ Help community agencies and organizations with youth-related projects</li> </ul>	<p>32 24 48 – 500 to date 6 84 - @ 460 hrs</p>





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## Our story

In 1997 a significant youth needs assessment was undertaken as a joint project between the Marlborough Safer Community Group (MSCG), the Marlborough District Council (MDC) and the St Marks Forum. The research showed an overwhelming need for a place in central Blenheim where young people could undertake a variety of activities, socialize and be themselves in a drug and alcohol free environment.

In March 1999 the MSCG and MDC partnered again to run a youth summit in Marlborough, which saw over 120 young people from around the province come together to workshop issues for youth and identify achievable solutions to those issues. The need for a youth facility was again strongly identified and a committee was formed shortly after the Summit which was a precursor to the formation of the MYT in 2008.

An objective of what was to be the MYT was to establish a youth facility in Blenheim which led to The HQ Youth Centre being opened in May 2001. The HQ Youth Centre operated for 12 years as a place where Marlborough Youth could meet, socialize, do homework, play pool and just be themselves. This was one of the longest run “drop-in” centres in NZ. The Centre started to attract a particular group of young people, which deterred other young people, therefore they stopped attending. The MYT reviewed its objectives and as a result, in 2013, the HQ facility was closed.

With a view to opening a sustainable Marlborough Youth Development Center (MYDC) which would be available to all the youth of Marlborough, MYT opened an office in the Blenheim CBD in early 2015 to begin planning and development of the project. This included improving the MYT reach and functions to operate as an information centre within the community and to be a solidified identity as a youth brand.

In 2017 the MYT rented an office space at 6a Arthur Street, as a stepping stone in the journey towards providing a more comprehensive set of processes, resources and facilities to better provide for the youth of Marlborough. The Trust currently employs a Manager and a Youth Worker to achieve its objectives and a Contractor to deliver youth events.

It is anticipated to increase staffing to three to four paid employees and increase the number of trained volunteers that will ensure the effective running of the Youth Development Centre. In addition to receiving funding and grants from several organizations, MYT receives funding from MDC to run youth activities and events and to engage with the youth sector in Marlborough. MYT collaborates with other organizations to deliver some programmes and events, such as the four CACTUS programmes in the district; Youth Emergency Services programme; Inter-colleges PCT competition; the Santa Run; Marlborough Primary Health Rainbow Ramble; Young Parents Group; Youth Week; Youth Music Gig; Pink T-shirt day; the annual Skate Competition amongst other youth activities.

As a result of the feasibility study carried out in 2014, the research clearly identified the need for a centre that could be used to run youth programmes that were youth-led and could incorporate spaces for activities such as a dance studio; music rescoring studio and climbing wall. It was also clearly identified that the centre would not be run as a drop-in centre but would benefit as a centre for all youth organizations to utilize for youth programmes and to be a safe, learning environment.

MDC has funding of two million set aside for the MYDC in their Long Term Plan for the period ending 2025. **MYT are seeking consideration for MDC to bring forward the two million to 2020 in the 2017 submission.** A working group is being established to focus on the development and building of the MYDC.

This document shows Marlborough Youth Trust’s journey and its plan to become a more effective and recognized youth service provider that is a conduit for youth to access the services they may need. Together with the Marlborough Youth Development Centre Business Plan, it also outlines our plan for operating a successful and sustainable Youth Development Centre.



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## Business details

Business name	Marlborough Youth Trust Incorporated
Trading name	Marlborough Youth Trust
Established	1997
Structure	Charitable Trust
Date registered	03 June 2008
NZBN	CC25226

### Contact details

Contact name	Russell Smith - Chairperson
Landline	03 579 3143
Mobile	021 191 5569
Email	info@myt.org.nz
Physical address	6a Arthur Street, BLENHEIM
Postal address	PO Box 891, BLENHEIM 7240
Website	<a href="http://www.myt.org.nz">www.myt.org.nz</a>
Facebook	marlboroughyouthtrust

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## **Our goal and timeline to achieve it**

Our goal is for the development of a Marlborough Youth Development Centre and the growth of Marlborough Youth Trust services, with our mission of ensuring the completion and sustainable operation of the centre and services for youth.

### **2017 to 2019**

- *Submission to MDC Annual Plan for project funding to 2020*
- *Update MYT Processes, Policies and Procedures*
- *Sign off on SCOPE youth services audit*
- *Implement holiday programmes for teens*
- *Youth Advisory Group established, engaged and trained*
- *Youth music gig pop-ups*
- *Youth café pop-up*
- *Youth art pop-up*
- *Regular engagement with MDC Youth Council*
- *Actively seek new Trustee membership*
- *Establish the MYDC project working group*
- *Establish funding for full-time Manager & Youth Worker*
- *Continue to develop reputation as the 'go-to' for youth information*
- *Re-evaluate existing programmes for effectiveness*
- *Establish funding for a further Youth Worker & possible interns*

## Our current team structure

The following is a list of the current team of Marlborough Youth Trust that are responsible for the governance and operational delivery.

Governance	
Chairperson	Russell Smith
Secretary	Amaroa Katu
Treasurer	Andrea Cunniffe
Trustee	Dean Buckley
Trustee	Graeme Barsanti
Trustee	Helen McLean

Operational	
Name	Jo Lane
Role title	Marlborough Youth Trust Manager
Key responsibilities	Funding, Communication within community and staff, support MYT Trustees objective for youth of Marlborough
Experience	RNZAF Servicewoman 7 years; Drake Industrial Recruitment 5 years; Ford Mondeo Racing Event Coordinator 2 years in London; Fanselow Human Resources Office Recruitment 5 years; Nelson Anglican Diocese Youth Worker-5 years

Name	Ginny Young
Role title	Marlborough Youth Trust Youth Worker
Key responsibilities	Youth Advisory Group for MYT, <i>Community Youth Networker</i>
Qualifications	Bachelor of Physical Education; Graduate Diploma in Teaching (Sec)
Experience	Working with Youth aged 5 – 18yrs in curriculum, <i>6 years</i>
Track record	After school and holidays, providing professional development for Primary School Teachers

Name	Deedee Bancroft - Admin 4 You
Role title	Contractor for MYT Events
Key responsibilities	Events in Marlborough region for youth aged 12-24
Qualifications	2 years in the role learning, developing & facilitating Marlborough Youth Events
Track record	2 years' employment delivering successful youth events for MYT

## Mentors, Consultants and Advisors

The following is a list of key people who are supporting MYT to succeed.

In 2016, MYT engaged with the Canterbury Youth Services to undergo a SCOPE review of services delivered by MYT. As part of the process, SCOPE carried out a review of policies, processes and interviews with agencies who worked with, or were contracted by MYT. This is in the process of being signed off. *The Scope report may be made available upon request.*

Name	Role/Job title
John Harrington 	<ul style="list-style-type: none"> <li>• Manager of Canterbury Youth Workers Collective</li> <li>• Email: <a href="mailto:john@cywc.org.nz">john@cywc.org.nz</a></li> </ul>
Ross Davis 	<ul style="list-style-type: none"> <li>• Boys and Girls Institutes Wellington</li> <li>• Email: <a href="mailto:ross@bgi.org.nz">ross@bgi.org.nz</a></li> </ul>
Jane Zintl 	<ul style="list-style-type: none"> <li>• Youth Worker</li> <li>• Email: <a href="mailto:youthworker@arataiohi.org.nz">youthworker@arataiohi.org.nz</a></li> <li>• Website: <a href="http://www.arataiohi.org.nz">www.arataiohi.org.nz</a></li> </ul> <p>"I want to ensure our professional association has the heart beat and fingerprints of Youth Work in Aotearoa."</p> <p>"Youth Code of Ethics"</p>
Sue Bagshaw 	<ul style="list-style-type: none"> <li>• Champion of Youth / SYPHANZ</li> <li>• Contact: 298 Youth Health, Christchurch, 71 Bealey Avenue</li> <li>• PO Box 2986, Christchurch</li> <li>• Phone: 03 943 9298</li> </ul>

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## Market research

“The Marlborough Youth Trust is seen by other youth service providers and groups within the community as being ideally suited to run a community youth centre and that it has a foundation of experience in youth activity provision, development and facility management upon which a sound governance and management structure can be built to both progress this project and to provide for its on-going success” (*appendix Feasibility Study pg5*).

### Marlborough Youth Trust Feasibility study

[http://www.myt.org.nz/uploads/1/2/0/2/12024331/blenheim\\_youth\\_development\\_centre\\_feasibility\\_study\\_2014.pdf](http://www.myt.org.nz/uploads/1/2/0/2/12024331/blenheim_youth_development_centre_feasibility_study_2014.pdf)

### New Zealand

Vulnerable children even more at risk during school holidays



<https://www.facebook.com/childpovertymonitor/posts/1895915377354186>

### International

Iceland knows how to stop teen substance abuse – but the rest of the world isn't listening



<http://www.abc.net.au/triplej/programs/hack/iceland-teen-substance-abuse/8208214>

### Marlborough

Community led plans for youth development centre in Marlborough



<http://www.stuff.co.nz/marlborough-express/news/81584384/committee-to-lead-plans-for-youth-development-centre-in-marlborough>

# Community Conversations

Spark NZ 8:44 PM 7% Personal Hotspot: 1 Connection

Search

**Jeanine Sadd**  
 What others are doing elsewhere may not fit with the needs of the local rangitahi. Maybe send out a wee survey and see what feedback you get. I recommend a place where it can be intergenerational if possible. A community place where our kids see us support them would make a difference. And hoping it's going to be open in the weekend!  
 1 hour ago · Unlike · 1 · Reply

**Johanna Lane**  
 Check out levin they have gone with intergenerational with their library and youth space & amazing outdoor space too. Ginny and Team are surveying youth through bohally, colleges & community as we speak-  
 25 minutes ago · Edited · Like · Reply

Write a reply...

Write a comment... Post

Spark NZ 8:43 PM 7%

Search

**Jeffrey Hynes**  
 Growing I spent a lot of time at the Blenheim a youth Club. They had wrestling, boxing, fitness area, gymnastics etc etc. Not sure what ever happened to the facility. Other than that we went fishing, eeling, playing in the bush, swimming in the river, mud slides, tree climbing, bike races, building and racing home made carts, sliding down the hill on cardboard, playing in the farmers hay barn when he wasn't looking...guess your not allowed to do those things today.  
 6 hours ago · Unlike · 1 · Reply

**Linda Wallace**  
 A graffiti board  
 6 hours ago · Unlike · 1 · Reply

**Nicola Neilson**  
**Anna Frisken**

Write a comment... Post

Spark NZ 8:43 PM 7% Personal Hotspot: 1 Connection

Search

**Jamarl Thomson**  
 Fundraising measures that lead to a fully self funded service!  
 7 hours ago · Unlike · 2 · Reply

**Johanna Lane**  
 Kapiti youth services has an awesome second shop staffed by youth teaching stock control, eftpos, customer service, rosters and all profits go towards youth support- really nice space  
 16 minutes ago · Edited · Like · Reply

Write a reply...

**Jeffrey Hynes**  
 Growing I spent a lot of time at the Blenheim a youth Club. They had wrestling, boxing, fitness area, gymnastics etc etc. Not sure what ever happened to the facility. Other than that we went fishing,

Write a comment... Post

Spark NZ 8:44 PM 7% Personal Hotspot: 1 Connection

Search

**Johanna Lane**  
**Lynne Agnew** right up our ally  
 23 minutes ago · Like · Reply

Write a reply...

**Samantha Brand**  
 Free descret sexual health clinic ?  
 3 hours ago · Like · 1 · Reply

**Jeanine Sadd**  
 There's one run through family planning.  
 1 hour ago · Unlike · 1 · Reply

Write a reply...

**Samantha Brand**  
 Or someone to talk to about it  
 3 hours ago · Unlike · 1 · Reply

**Shorty Robinson**  
 Rock wall and maybe a way to get into apprenticeships

Write a comment... Post

Spark NZ 8:43 PM 7% Personal Hotspot: 1 Connection

Search

**John Rutledge**  
 What's with everything needing a cafe.  
 7 hours ago · Like · Reply

**Jamarl Thomson**  
 Hopefully the aim is to generate money for self funding...And creating jobs and work experience for the very youth they're helping!  
 7 hours ago · Unlike · 1 · Reply

**Johanna Lane**  
 Check out Stories and Georgia coffee carts in Wellington on YouTube-clever opportunities for young entrepreneurs  
 20 minutes ago · Like · Reply

Write a reply...

**Natasha Brook**  
 A rock climbing wall that would be awesome.

Write a comment... Post

Spark NZ 11:45 PM 23%

Search

Write a reply...

**Tina Connor**  
 Don't forget an oven to feed the troops :)  
 5 hours ago · Unlike · 2 · Reply

**Johanna Lane**  
 Soooo true  
 4 hours ago · Like · Reply

**Tina Connor**  
 And a toaster for cheap kai. It's a great idea. Dad's back paddock is close to the combined colleges if it happens at MacDonalds, so keep that venue in mind for a youth building. Space for relaxed mini golf too!  
 2 hours ago · Unlike · 1 · Reply

Write a reply...

Write a comment... Post

Spark NZ 8:43 PM 7%

Search

**Nicola Neilson**  
**Anna Frisken**  
 4 hours ago · Like · 1 · Reply

**Beverley Jones-Leka**  
 Working with NEET young people in the UK the gap they find leaving school to progression is the job skills ability... So an area for CV and cover letter support, how to and where to look for a Job, how to do applications, understanding a pay slip..interview skills..how to open a bank account...work clothes donation scheme for young people who dont have the funds to buy interview clothes... Maybe an area for workshops on drug and alcohol advice and support, mentoring support/IAG...a healthy eating / budgeting workshop..volunteering programme to help the community/ giving back.  
 3 hours ago · Unlike · 1 · Reply

Write a comment... Post

Spark NZ 8:24 PM 1%

Search

**Jamarl Thomson**  
 Hopefully the aim is to generate money for self funding...And creating jobs and work experience for the very youth they're helping!  
 7 hours ago · Unlike · 1 · Reply

**Johanna Lane**  
 Check out Stories and Georgia coffee carts in Wellington on YouTube-clever opportunities for young entrepreneurs  
 2 minutes ago · Like · Reply

Write a reply...

**Natasha Brook**  
 A rock climbing wall that would be awesome,  
 7 hours ago · Unlike · 1 · Reply

**Jamarl Thomson**  
 Fundraising measures that lead to a fully self funded service!

Write a comment... Post

Spark NZ 8:43 PM 8% Personal Hotspot: 1 Connection

Search

**Porere Taoho**  
 Job agencies :D  
 8 hours ago · Unlike · 4 · Reply

**Lynda Boxall**  
 Climbing wall would be awesome, also an outdoor area, cafe for people to hang out in/work experience  
 8 hours ago · Unlike · 3 · Reply

**Shahn King**  
 Drug n alcohol / counsellors, job agencies, lounges with coffee, tea facilities, sports gear and outdoor area for less technology time and more active fun.  
 8 hours ago · Unlike · 7 · Reply

**John Rutledge**  
 What's with everything needing a cafe.  
 7 hours ago · Like · Reply

Write a comment... Post



## Community Conversations continued

### Marlborough Youth Collective:

MYT attended the Marlborough Youth Workers Collective forum. Below is a list what they would like to see in MYDC:

<b>TAHA TINANA – Sport and Recreation</b> <ul style="list-style-type: none"> <li>• Sports Facility</li> <li>• Rock Climbing Wall</li> <li>• Parkour Course</li> <li>• Trampolines and Foam Pit</li> </ul>	<b>TAHA HINENGARO – Art and Music</b> <ul style="list-style-type: none"> <li>• Art Studio</li> <li>• Recording Studio</li> </ul>
<b>TAHA WAIRUA – Wellbeing</b> <ul style="list-style-type: none"> <li>• Careers Advice</li> <li>• Health Advice</li> <li>• Mentoring</li> <li>• Counsellors</li> <li>• Family Planning/sexual health advice</li> </ul>	<b>TAHA WHANAU - Environment</b> <ul style="list-style-type: none"> <li>• Youth run Café</li> <li>• Security Cameras</li> <li>• Room for workshops and courses</li> <li>• Safe Space</li> <li>• Programmes for ALL youth providing practical skills</li> <li>• Community Ownership</li> <li>• Leadership Opportunities</li> <li>• Happy Place</li> </ul>

### Marlborough Branch – NZ Association of Counsellors:

MYT have visited the Association of Counsellors and have listed below what they would like to see in MYDC:

DARE programme	Tempo
Supporting the Colleges	Film Club
Counselling space	Rock climbing wall
Creative space	Young adult youth leader presence
Your Choice programme	Young Mums Breastfeeding space
Love to see it in one space	Maataa Waka - all youth
Respective relationship workshops	Activities based in one space
Dress for success, interviews, cv's	
Roy Ramsey Workshop - Drug awareness	
Home for youth Concert-music, dancing-blue light disco	
Community law supporting young people with employment	
13 Reasons Why Not – grit and resilience workshop	

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## Parents of Marlborough Community

My ideas stem from the idea that if you want Youth to come you need to engage them and get them and their parents used to the facilities before they become Youth. It is hard to capture students when they are set in their ways but getting them used to the place and seeing how older kids use it might help keep occupancy up.

I would put a large outdoor playground for the children aged 5-12. Take Pollard Park and what it has now and double it. It will bring the parents and they will see it and investigate it and trust it.

Second have an indoor playground like Chipmunks in the main centres or Shipwrecks in Picton. This can cater for the 0-12 year olds all year round. Once again it is to bring them in and see what is going on.

The Youth based stuff would be a mixture of active and passive. But a café of some description would be good for revenue and if it is on the outside wall of the building next to the outside and indoor playgrounds will encourage mums and dads to come and stay longer.

*Signed: James*

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This is a personal view, and does not represent any organisation or business I am associated with.

Having spent my youth in Marlborough, I find it almost unbelievable that not much has happened as far as elevating the needs of Marlborough youth in over 40yrs. As a community we should be ashamed at the lack of action thus far, our youth are suffering with one of the highest youth suicide rates in the country, at what point will we recognize we are in a crisis and that we actually have some power to make a difference?

I have personal experience of the hopelessness that some of our youth feel about their future with few opportunities for them if they don't fit the tidy boxes we adults lay out for them, many of the youth are struggling to find where they fit, they desperately want to belong - our challenge as a community is to provide an inclusive environment, that is non-judgmental and open to all. We need to stop talking about what we want for youth and start doing, we have talked long enough, now is the time for some real action at local Government level all that it requires is the will from those who can enable things to happen. We need to recognize that us adults too often let our egos and political agendas get in the way of the common goals and aspirations we have for our youth. We need to put them aside and remember what it is we need to achieve, we have many well-intention people with fantastic passion and ideas, so I have to ask what is it that is stopping progress?

Our youth need to be seen as an investment for our future Marlborough, which could, instead of being a big retirement village be infused with vibrant youthful energy and ideas which will bring new and exciting economic benefits for the region. The solutions cannot be a one size fits all – in other words acknowledgement of the diversity of age range (12-24yrs) and all the challenges that go with accommodating such a huge range of needs. Once again my own experience is that once many have left school and reach the age of 18 the opportunities seem to dry up for them, adding to feelings of hopelessness for many, this is a time I have seen many get lost. Capturing them before this time really starts way back when they are at intermediate. These 18-24 can be mentors and leaders if given the nurturing and opportunities a caring proactive community could provide them. The social cost of not being there for them is being seen right now in Marlborough with lost youth, abusing drugs, alcohol and finally ending up homelessness - these youths end up in a poverty trap, they potentially become involved in crime - we need to stay focused on the big picture when postponing investment on our young people.

To achieve this, we will need to creating a supportive community environment that empowers youth to believe in themselves and their futures, both locally if they see Marlborough as their future home, or

knowing we are sending them off into the World with the life skills and the confidence they will need to make their journey safely.

It's important to that we support youth as whole people, acknowledging the unique challenges they face in today's World, acknowledging the threats that exist to both their physical, mental and economic wellbeing. We can do this by working collaboratively across all supporting agencies to creating a scaffold within our community to support them when they are feeling overwhelmed and challenged beyond what they feel they can deal with. Place before them open doorways to guide them for when and if they need them, encourage them to take the steps needed to take control of their own futures, give them a voice at every opportunity. Empower them with knowledge and skills for living good lives. Help them understand how much we value them as members of our community, by listening to their concerns and fears and acting in a timely and respect manner with whatever way we can to help them navigate their way on their journeys to adulthood.

***Signed: Caring Parent***

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From growing up in Woodbourne as a child I absolutely loved it. There was so much to do. But growing up in Blenheim as a teenager I found town boring and there was nothing to do for teenagers unless you played sport. Youth would hang out in the forum, Bob Marley car park, Seymour Square or McDonalds car park. Some would drive around town aimlessly (boy racers), but we would all mainly walk or bike everywhere to get to someone's house or a party or just to pick someone else up who wanted to hang out.

Now there is play stations, computers, cellphones and social media which has changed the dynamics and youth are lazier. Parents don't help as they drive them to their friend's places or practice or wherever they want to go if they can be bothered getting up. Some friends prefer to communicate through social media.

I would like to see the youth out and about more, spending time with their peers outside of school doing physical activities and spending less time on technology. I would like the youth to be taught more about life skills and budgeting so its easier when they leave home, how to fix a flat tyre, boil an egg and positive relationships with friends, partners and family. Suicide prevention! How to handle heartbreak, practical skills that will help them live their life to the fullest so they are self-reliant and not reliant on other people like their parents etc. who may not always be there.

If we had a new Youth Trust building, I would like it to be a place youth and the community want to come to. A Multi-Function building that can be hired out to the public. It would have an art room, music rooms (band practice rooms and a recording studio), lecture rooms that can split in to breakout rooms that each have smartboards / tv's and projectors and utilise for community meetings, youth events/movie nights and more, consultation rooms for FPA nurses/counsellors/coach's/youth workers alike, computer rooms for training sessions or homework, (use to be monitored). Huge kitchens that can be used for cooking classes, catering for events and a Cafe that can be run by youth, huge slide that goes down from level 2 down to level one in to a room full of balls, a games room with trampolines in one area, pool tables, table tennis tables □, a room for life size foosball, a gymnasium for ball sports, zorb soccer 🏀 basketball 🏊 badminton □ and more, that can also be used for indoor concerts, an outdoor area with tables and bean bags, outdoor chess, life-size games, outdoor basketball court, concert area, trees and randomly placed furniture/equipment for the parkour and spotlight lovers, a shed/garage workshop that youth can use to learn how to change tyres on their skateboards, scooters, bikes, 🚲 that is manned by the different bike businesses around Marlborough and an exclusively run climbing wall.

Marlborough Boys College would be a great place to build. Discussions with Iwi now could be beneficial. Incorporate Marlborough Community College in the discussions to come in to this facility? Help create a new income stream.

Possibilities are endless for the options that could be provided to our youth. We must provide new opportunities to them but also not forget that the basics are also what they would like and sometimes prefer so, to ask and listen to them (and actually hear what they say) to ensure they are getting what they need to help guide them to the right direction in life suited to each individual.

***Signed: Ideas and Energy***

## Youth facility visits throughout NZ

During the months of March and April 2017, MYT undertook visits to 12 youth spaces in the north and south islands. The visits were part of a scoping plan to ascertain the viability of implementing a youth development centre in Marlborough. Further information can be viewed in the MYDC business plan.

North Island	South Island
<ul style="list-style-type: none"> <li>• Wellington – Ara Taiohi</li> <li>• Wellington – Boys and Girls Institute</li> <li>• Wellington – ZEAL</li> <li>• Wellington – EVOLVE</li> <li>• Lower Hutt – VIBE</li> <li>• Kapiti – Kapiti Youth Support (KYS)</li> <li>• Paraparaumu - ZEAL</li> <li>• Levin – Library – youth space</li> <li>• Palmerston North – Library</li> </ul>	<ul style="list-style-type: none"> <li>• Papanui – YDC</li> <li>• Brighton - Youth Alive</li> <li>• Sumner - FUSE</li> </ul>



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## An overview / SWOT of youth space visits

The Christchurch youth spaces work well as community spaces where churches have given them their space, time, staff and resources. Some facilities are catering well for music, sports-like and gaming youth. The provision for budgeting services, access to counselling and encouragement around music and young families were fantastic. They have working relationships with Ministry of Education to have youth workers in schools, that build relationships with youth for out of school activities for youth to be engaged with. Mostly though they are catering for the under 16-year-old in house but within colleges, 24/7 youth workers were supporting the colleges and young people were coming to outbreak holiday programmes or attending organized events.

YOSS - Youth One Stop Shop is amazing, they cater very well medically for general, AOD, sexual and mental health for the 10-24 years. The wrap around service with Vibe and KYS has access to WINZ funding for youth, which is huge. Some YOSS supply support around employment, benefits, alternative education and young parent education and income. Having nurses, Drs, social workers, youth workers supporting the school is such an asset for the schools and more importantly the young people. Some YOSS had up to 47 staff. They also offer school holiday camps, driver's license programmes, which effectively is one space to see 70 young people every year. Cooking classes, budgeting, parenting classes, GRIT, smashed and stoned, mates and dates programmes in schools and programmes during school holidays are run by the youth workers. A safe neutral space was provided for the homeless youth and LGBTQI young people with the right staff supporting their needs.

Youth space and library works well, governed and owned by the local council. Depending on staffing and how they can relate to young people, it is a good concept. They referred youth to their local YOSS. Levin was a great example of a well connected youth worker, working there and knowing the local communities needs well and meeting the market as needs came about. They ran after school drop in space and school holiday programmes. The higher users of young people were under 14 years. The outside of the youth space in Levin was an incredible intergenerational play space. The libraries are looking to remove books from the youth space, so not sure how sustainable the youth space will be long term.

The Tomm IT system, Kapiti youth support, created and use along with Vibe was able to track the drop in suicide rates in the area, as a result of engagement of youth and the monitoring of information of services for a young person. The speed where they deliver needs was impressive e.g. "13 Reason's why NOT" programme, is starting this term, where youth have been watching this series over the school holidays. The volume of youth seen is an average of 5,000 youth from 10-24 years. Marlborough's youth population is just over 12,000, we have some of these services in different locations but how good is our coordination of communication for a young person? The synergy of having services like Vibe and KYS under one roof, had wonderful benefits for a young person of the "we care factor" and results based accountability showed good measures.

Zeal works closely with the YOSS spaces providing well being and purpose for youth, which was a delight to see. KYS and Zeal work beautifully together, in a collaborative relationship providing youth workers in colleges, mentoring and teaching opportunities through mentoring like a lawn mower being dismantled and serviced. Zeal youth workers are in schools providing events and opportunities for youth to engage, learn skills and serve back, whether that's singing, sound and lighting, coffee cart and barista course or planning and setting up events in school or in the community. Zeal pop ups in the community is a great showcase for youth around business enterprise concepts with their portable spaces of a sound box in a shipping container. Youth gain confidence in their skill and people skills within the community and find employment through Zeal or in the market place because they have had experience within a nurturing environment.

### **HOT Tips for MYT**

- Watch for placement of a site for ease of youth access. Central is very good.
- Governance needs college staff and leaders, youth rep and psychologists, as Trustees.
- YOSS spaces haven't had any increase in funding from Ministry of health since 2009.
- A youth space needs to be fit for purpose with the local council support to have this happen e.g. café, space, signage, outdoor space-skate park, basket ball space.
- Landlords for long sustainability within the marketplace, local council property, church or iwi space, as consistency is very important for delivery of programmes for youth and for the goodwill and trust in the community.
- Having an attractor like a climbing wall can have its advantages for an income stream, so could a café, art gallery, music suite, film making space, events in schools, and pop ups events.
- Engage other agencies in collaboration for all youth in the community, with community buy in, especially with outdoor spaces i.e. outward bound, Super Grans, men's shed.
- Working closely with schools, alternative education, employment, business sector and health providers was good stream lining support for the whole young person, especially the 16-24 years old.
- Must have relational staff that have great character for youth role modelling.
- TOMM IT system was a wonderful management reporting tool.
- Do the work first, build second, pull together, be brave and have no fear, think local - act global.
- Pay youth to work in the youth space.
- Open space no small pokey rooms, multi useable spaces.
- Have a line of sight for youth workers.
- Be culturally aware.

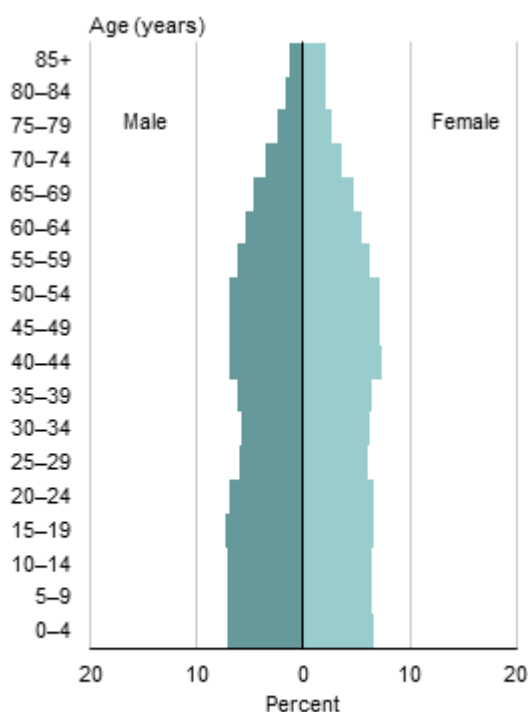
In the 2014 MYT Feasibility Study, appendix 2 Marlborough Youth Worker survey shows Marlborough youth providers supporting a Marlborough Youth Development Centre and how that will enhance their services.



## Population data

The following information has been obtained from the 2013 census, to provide an outlook on our youth population for Marlborough.

2013 Census Data for Usually Resident Population Marlborough District	2006 Census Total	2013 Census		
		Male	Female	Total
10 – 14 Years	2,913	1,275	1,239	2,514
15–19 Years	2,697	1,206	1,167	2,373
20–24 Years	1,941	984	915	1,902
<b>Total</b>				<b>12,027</b>



Source: Statistics New Zealand

18.6 percent of people are aged under 15 years in Marlborough Region, compared with 21.5 percent for all of New Zealand. Marlborough Region has experienced net migration loss across the 15-24-year age group.

### Ethnic Make-up:

The Māori population was recorded as 4,776 Māori living in the Marlborough Region, an increase of 501 people since the 2006 census. This represents a 11.7% increase over the period; well up on the regions 2% total population increase for the period.

32.7 percent of Māori are aged under 15 years in Marlborough Region, compared with 35.4 percent for all Māori in New Zealand. The increase in new residents from the Pacific and Asian regions has increased significantly over the same period with a 51.2% and 84.9% increase respectively; taking the Pacific community from 642 to 969 and the Asian community from 639 to 1182 between 2006 and 2013.



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## Financial forecast

### Revenue:

Most Funding is a reflection of past funding received. Other funding is anticipated and is currently being explored in relation to programmes Marlborough Youth Trust is wanting to offer and equipment that will need to be purchased and increased wages.

Kiwisport has funding available for sports equipment to help Marlborough Youth Trust to equip our Outreach van.

### Expenses:

The basis for expenses is from the previous years actual, except for new anticipated programmes and projects. We have estimated costs in these cases and anticipated funding on the same basis.

### Youth Advisory Group:

The Youth Advisory Group is currently being established and these Youth are a fair representation of Marlborough Youth from ages 12 - 24. They will help guide Marlborough Youth Trust to meet the needs of Youth now and into the future including the establishing of a Youth Development Centre. This group of Youth will also be volunteers for MYT events and programmes.

### Youth Programmes:

Marlborough Youth Trust has definite plans to expand the Youth programmes and events it currently runs. Some of these include Career courses, Dress for Success, Food for Flatties, Budgeting, Drivers License training, Pop-ups such as a proposed Coffee Cart, Cafe, Music studio etc. and Youth Health initiatives such as "13 Reasons Why Not" addressing teen suicide and others addressing youth sexual health, mental health and AOD. Funding is available from several sources for a lot of these programmes and also can be run with other Agencies, developing networks for future initiatives.

### Wage:

Wages are calculated based on current wages being paid to current staff. Marlborough Youth Trust anticipates expanding to a full time Manager and 2 Full time Youth Workers in the next 2 years to meet the current needs of Marlborough Youth. This will form the basis of the MYT Team, which will grow as programmes and funding enables and will have formed Community links and networks to be ready for the Youth Development Centre and have it running optimally from Opening Day.

## Balance Sheet Forecast

### Fixed Assets:

July 2017 is the purchase of a laptop to enable as work away from the office as needed and the ability to do presentations to grow the presence of Marlborough Youth Trust.

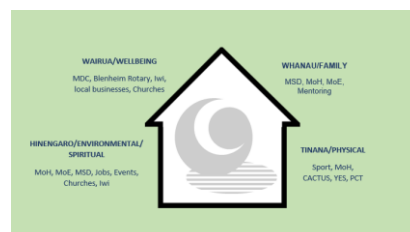
August 2017 Marlborough Youth Trust is planning a purchase of a projector to enable presentations to Youth and the Marlborough Community to expand the floor the proposed Youth Development Centre

October 2017 is the proposed purchase of a van to enable the ability to reach the out-lying areas of Marlborough and meet the need of youth there. The van will enable Marlborough Youth Trust to be mobile and build its reach and presence in Marlborough. October 2017 anticipates the purchase of sports equipment to outfit the Van for the running of programmes from the Marlborough Youth Trust Mobile Space.

January 2018 is plant and equipment for pop-ups including knowledge of what MYT does and also the plans funding the anticipated coffee cart, Kitchen equipment for Food for Flatties and other programmes.

June 2018 is the purchase of a coffee cart facility to enable a youth-run pop-up as an outreach and also as a career training opportunity.

July 2018 is anticipated purchase of another computer as staff grow and other computers get older (**appendix Financial spreadsheets**).



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## Final Word

The Trustees of the Marlborough Youth Trust are united in their aim to provide the best possible support and developmental opportunities for the young people of Marlborough. It has been clearly identified over many years and through several studies and forums that there is a need for a youth centre in Marlborough and if it is run effectively, it will be a facility embraced by all youth and the community as providing a comprehensive set of pastoral-orientated services for youth in the province.

It has been a long road from the 1997 Youth Needs Assessment which was the first step taken towards identifying the needs of youth in Marlborough, including the provision of a Youth Centre.

This document serves to ensure that the Marlborough Youth Trust finally delivers on that long-held community need and provides a fit-for-purpose, state-of-the-art Marlborough Youth Development Centre that has well developed organizational practice processes operating; well trained competent staff; and a proven track record in engaging young people; providing programmes and links to services with the assistance that youth may need. This plan also provides assurance that the Trust will strive to ensure the sustainability of the Centre.

MYT seeks positive support from the Marlborough District Council, the Marlborough Community and the many groups and organization's that promote the advancement of the young people of Marlborough.

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## Appendix 1 – Financial forecast

## Assumptions

### Profit and Loss Forecast

#### Revenue

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July 2018 is anticipated purchase of another computer as staff grow ande other computers get older



MARLBOROUGH YOUTH TRUST - SPOTLIGHT FORECAST      PROFIT AND LOSS BUDGET - MARLBOROUGH YOUTH TRUST FORECAST JULY 2017 TO JUNE 2019

	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Total
CACTUS Donations	0	0	0	0	0	150	3,025	150	150	0	0	0	3,475
Canterbury Communi	0	0	0	0	40,000	0	0	0	0	0	0	0	40,000
COGS Funding	0	6,000	0	0	0	0	0	0	0	0	0	0	6,000
General Donations	50	50	50	50	50	50	50	50	50	50	50	50	600
Kwisport Equipment	0	0	0	5,000	0	0	0	0	0	0	0	0	5,000
Lion Foundation	2,500	0	0	1,000	0	0	0	0	0	0	0	0	3,500
Lotteries Grant	0	40,000	0	0	0	0	0	0	0	0	0	0	40,000
MDC - CACTUS Fun	0	9,100	0	0	0	0	0	0	0	0	0	0	9,100
MDC - Event Funding	0	24,000	0	0	0	0	0	0	0	0	0	0	24,000
MDC - Operational F	42,855	0	0	0	0	0	0	0	0	0	0	0	42,855
Ministry of Youth Dev	0	0	0	0	5,000	0	0	0	0	0	0	0	5,000
Ministry Social Devel	0	20,000	0	0	0	0	0	0	0	0	0	0	20,000
MSD - Youth Breaka	4,800	0	4,800	0	0	9,600	0	0	0	4,800	0	0	24,000
Other Funding Sourc	0	0	0	10,000	0	10,000	20,000	0	0	0	0	0	40,000
Other Revenue	7,200	0	0	0	0	0	0	0	0	0	0	0	7,200
Young Parent Group	0	0	0	0	0	0	0	0	0	10,000	0	0	10,000
Youthtown Funding	0	0	0	20,000	0	0	0	0	0	0	0	0	20,000
<b>Total Revenue</b>	<b>57,405</b>	<b>99,150</b>	<b>4,850</b>	<b>36,050</b>	<b>45,050</b>	<b>19,800</b>	<b>23,075</b>	<b>200</b>	<b>200</b>	<b>14,850</b>	<b>50</b>	<b>50</b>	<b>300,730</b>
Operating Expenses	11,197	14,797	22,197	23,648	20,143	21,897	20,797	21,497	30,694	21,847	23,247	20,497	252,458
<b>Total Expenses</b>	<b>11,197</b>	<b>14,797</b>	<b>22,197</b>	<b>23,648</b>	<b>20,143</b>	<b>21,897</b>	<b>20,797</b>	<b>21,497</b>	<b>30,694</b>	<b>21,847</b>	<b>23,247</b>	<b>20,497</b>	<b>252,458</b>
Interest Income	31	4	6	119	8	10	150	10	7	9	120	100	574
Total Other Revenue	31	4	6	119	8	10	150	10	7	9	120	100	574
<b>Surplus Income ove</b>	<b>46,239</b>	<b>84,357</b>	<b>-17,341</b>	<b>12,521</b>	<b>24,915</b>	<b>-2,087</b>	<b>2,428</b>	<b>-21,287</b>	<b>-30,487</b>	<b>-6,988</b>	<b>-23,077</b>	<b>-20,347</b>	<b>48,846</b>

MARLBOROUGH YOUTH TRUST - SPOTLIGHT FORECAST      PROFIT AND LOSS BUDGET - MARLBOROUGH YOUTH TRUST FORECAST JULY 2017 TO JUNE 2019

	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Total
CACTUS Donations	0	0	0	0	0	150	3,025	150	150	0	0	0	3,475
Canterbury Communi	0	0	0	0	40,000	0	0	0	0	0	0	0	40,000
COGS Funding	0	6,000	0	0	0	0	0	0	0	0	0	0	6,000
General Donations	50	50	50	50	50	50	50	50	50	50	50	50	600
Lion Foundation	2,500	0	0	1,000	0	0	0	0	0	0	0	0	3,500
Lotteries Grant	0	40,000	0	0	0	0	0	0	0	0	0	0	40,000
MDC - CACTUS Fun	0	9,100	0	0	0	0	0	0	0	0	0	0	9,100
MDC - Event Funding	0	24,000	0	0	0	0	0	0	0	0	0	0	24,000
MDC - Operational F	42,855	0	0	0	0	0	0	0	0	0	0	0	42,855
Ministry Social Devel	0	0	20,000	0	0	0	0	0	0	0	0	0	20,000
MSD - Youth Breaka	9,600	0	0	9,600	0	14,400	0	0	0	0	0	0	33,600
Other Funding Sourc	1,200	0	20,000	0	0	0	0	0	0	0	0	0	21,200
Young Parent Group	0	0	0	0	0	0	0	0	0	10,000	0	0	10,000
Youthtown Funding	0	0	0	20,000	0	0	0	0	0	0	0	0	20,000
<b>Total Revenue</b>	<b>56,205</b>	<b>79,150</b>	<b>40,050</b>	<b>30,650</b>	<b>40,050</b>	<b>14,600</b>	<b>3,075</b>	<b>200</b>	<b>200</b>	<b>10,050</b>	<b>50</b>	<b>50</b>	<b>274,330</b>
Operating Expenses	19,797	18,397	16,797	26,094	19,097	22,297	20,597	21,497	30,694	21,897	23,297	20,497	260,958
<b>Total Expenses</b>	<b>19,797</b>	<b>18,397</b>	<b>16,797</b>	<b>26,094</b>	<b>19,097</b>	<b>22,297</b>	<b>20,597</b>	<b>21,497</b>	<b>30,694</b>	<b>21,897</b>	<b>23,297</b>	<b>20,497</b>	<b>260,958</b>
Interest Income	31	4	6	119	8	10	150	10	7	9	120	100	574
Total Other Revenue	31	4	6	119	8	10	150	10	7	9	120	100	574
<b>Surplus Income ove</b>	<b>36,439</b>	<b>60,757</b>	<b>23,259</b>	<b>4,675</b>	<b>20,961</b>	<b>-7,687</b>	<b>-17,372</b>	<b>-21,287</b>	<b>-30,487</b>	<b>-11,838</b>	<b>-23,127</b>	<b>-20,347</b>	<b>13,946</b>

MARLBOROUGH YOUTH TRUST - SPOTLIGHT FORECAST BALANCE SHEET BUDGET - MARLBOROUGH YOUTH TRUST FORECAST JULY 2017 TO JUNE 2019

	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18
MYT Call Investment	7,919	97,423	77,480	66,720	95,371	92,947	84,577	60,672	25,768	17,805	-1,433	-35,618
MYT Transaction Account	37,972	37,972	37,972	37,972	37,972	37,972	37,972	37,972	37,972	37,972	37,972	37,972
<b>Total Current Assets</b>	<b>45,891</b>	<b>135,395</b>	<b>115,452</b>	<b>104,692</b>	<b>133,343</b>	<b>130,919</b>	<b>122,549</b>	<b>98,644</b>	<b>63,740</b>	<b>55,777</b>	<b>36,539</b>	<b>2,354</b>
Computer Equipment	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200
Motor Vehicles	0	0	0	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	25,000
Office Equipment	5,761	5,761	5,761	5,761	5,761	5,761	5,761	5,761	5,761	5,761	5,761	5,761
Plant & Equipment	0	800	800	5,800	5,800	5,800	10,800	10,800	10,800	10,800	10,800	10,800
<b>Total Non-Current Assets</b>	<b>6,961</b>	<b>7,761</b>	<b>7,761</b>	<b>22,761</b>	<b>22,761</b>	<b>22,761</b>	<b>27,761</b>	<b>27,761</b>	<b>27,761</b>	<b>27,761</b>	<b>27,761</b>	<b>42,761</b>
<b>Total Assets</b>	<b>52,852</b>	<b>143,156</b>	<b>123,213</b>	<b>127,453</b>	<b>156,104</b>	<b>153,680</b>	<b>150,310</b>	<b>126,405</b>	<b>91,501</b>	<b>83,538</b>	<b>64,300</b>	<b>45,115</b>
GST	4,163	10,110	7,508	-773	2,963	2,626	-3,172	-5,790	-10,207	-11,182	-7,343	-6,181
<b>Total Current Liabilities</b>	<b>4,163</b>	<b>10,110</b>	<b>7,508</b>	<b>-773</b>	<b>2,963</b>	<b>2,626</b>	<b>-3,172</b>	<b>-5,790</b>	<b>-10,207</b>	<b>-11,182</b>	<b>-7,343</b>	<b>-6,181</b>
<b>Total Liabilities</b>	<b>4,163</b>	<b>10,110</b>	<b>7,508</b>	<b>-773</b>	<b>2,963</b>	<b>2,626</b>	<b>-3,172</b>	<b>-5,790</b>	<b>-10,207</b>	<b>-11,182</b>	<b>-7,343</b>	<b>-6,181</b>
<b>Net Assets</b>	<b>48,689</b>	<b>133,046</b>	<b>115,705</b>	<b>128,226</b>	<b>153,141</b>	<b>151,054</b>	<b>153,482</b>	<b>132,195</b>	<b>101,708</b>	<b>94,720</b>	<b>71,643</b>	<b>51,296</b>
Current Year Earnings	46,239	130,596	113,255	125,776	150,691	148,604	151,032	129,745	99,258	92,270	69,193	48,846
Retained Earnings	2,452	2,452	2,452	2,452	2,452	2,452	2,452	2,452	2,452	2,452	2,452	2,452
<b>Total Capital and Reserves</b>	<b>48,691</b>	<b>133,048</b>	<b>115,707</b>	<b>128,228</b>	<b>153,143</b>	<b>151,056</b>	<b>153,484</b>	<b>132,197</b>	<b>101,710</b>	<b>94,722</b>	<b>71,645</b>	<b>51,298</b>



MARLBOROUGH YOUTH TRUST - SPOTLIGHT FORECAST      BALANCE SHEET BUDGET - MARLBOROUGH YOUTH TRUST FORECAST JULY 2017 TO JUNE 2019

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MYT Call Investment	4,977	72,108	98,855	91,403	115,507	106,643	82,153	61,878	26,974	13,434	-5,861	-24,191
MYT Transaction Account	37,972	37,972	37,972	37,972	37,972	37,972	37,972	37,972	37,972	37,972	37,972	37,972
<b>Total Current Assets</b>	<b>42,949</b>	<b>110,080</b>	<b>136,827</b>	<b>129,375</b>	<b>153,479</b>	<b>144,615</b>	<b>120,125</b>	<b>99,850</b>	<b>64,946</b>	<b>51,406</b>	<b>32,111</b>	<b>13,781</b>
Computer Equipment	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400
Motor Vehicles	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Office Equipment	5,761	5,761	5,761	5,761	5,761	5,761	5,761	5,761	5,761	5,761	5,761	5,761
Plant & Equipment	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800	10,800
<b>Total Non-Current Assets</b>	<b>43,961</b>	<b>43,961</b>	<b>43,961</b>	<b>43,961</b>	<b>43,961</b>	<b>43,961</b>	<b>43,961</b>	<b>43,961</b>	<b>43,961</b>	<b>43,961</b>	<b>43,961</b>	<b>43,961</b>
<b>Total Assets</b>	<b>86,910</b>	<b>154,041</b>	<b>180,788</b>	<b>173,336</b>	<b>197,440</b>	<b>188,576</b>	<b>164,086</b>	<b>143,811</b>	<b>108,907</b>	<b>95,367</b>	<b>76,072</b>	<b>57,742</b>
GST	-825	5,549	9,037	-3,091	52	-1,125	-8,243	-7,231	-11,648	-13,350	-9,518	-7,501
<b>Total Current Liabilities</b>	<b>-825</b>	<b>5,549</b>	<b>9,037</b>	<b>-3,091</b>	<b>52</b>	<b>-1,125</b>	<b>-8,243</b>	<b>-7,231</b>	<b>-11,648</b>	<b>-13,350</b>	<b>-9,518</b>	<b>-7,501</b>
<b>Total Liabilities</b>	<b>-825</b>	<b>5,549</b>	<b>9,037</b>	<b>-3,091</b>	<b>52</b>	<b>-1,125</b>	<b>-8,243</b>	<b>-7,231</b>	<b>-11,648</b>	<b>-13,350</b>	<b>-9,518</b>	<b>-7,501</b>
<b>Net Assets</b>	<b>87,735</b>	<b>148,492</b>	<b>171,751</b>	<b>176,427</b>	<b>197,388</b>	<b>189,701</b>	<b>172,329</b>	<b>151,042</b>	<b>120,555</b>	<b>108,717</b>	<b>85,590</b>	<b>65,243</b>
Current Year Earnings	36,439	97,196	120,455	125,130	146,091	138,404	121,032	99,745	69,258	57,420	34,293	13,946
Retained Earnings	51,298	51,298	51,298	51,298	51,298	51,298	51,298	51,298	51,298	51,298	51,298	51,298
<b>Total Capital and Reserves</b>	<b>87,737</b>	<b>148,494</b>	<b>171,753</b>	<b>176,428</b>	<b>197,389</b>	<b>189,702</b>	<b>172,330</b>	<b>151,043</b>	<b>120,556</b>	<b>108,718</b>	<b>85,591</b>	<b>65,244</b>

**MARLBOROUGH YOUTH TRUST - SPOTLIGHT FORECAST**

**CASH FORECAST - MARLBOROUGH YOUTH TRUST FORECAST JULY 2017 TO JUNE 2019**

	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Total
CACTUS Donations	0	0	0	0	0	150	3,025	150	150	0	0	0	3,475
Canterbury Communi	0	0	0	0	40,000	0	0	0	0	0	0	0	40,000
COGS Funding	0	6,000	0	0	0	0	0	0	0	0	0	0	6,000
General Donations	50	50	50	50	50	50	50	50	50	50	50	50	600
Kiwisport Equipment	0	0	0	5,000	0	0	0	0	0	0	0	0	5,000
Lion Foundation	2,500	0	0	1,000	0	0	0	0	0	0	0	0	3,500
Lotteries Grant	0	40,000	0	0	0	0	0	0	0	0	0	0	40,000
MDC - CACTUS Fun	0	9,100	0	0	0	0	0	0	0	0	0	0	9,100
MDC - Event Funding	0	24,000	0	0	0	0	0	0	0	0	0	0	24,000
MDC - Operational F	42,855	0	0	0	0	0	0	0	0	0	0	0	42,855
Ministry of Youth Dev	0	0	0	0	5,000	0	0	0	0	0	0	0	5,000
Ministry Social Devel	0	20,000	0	0	0	0	0	0	0	0	0	0	20,000
MSD - Youth Breaka	4,800	0	4,800	0	0	9,600	0	0	0	4,800	0	0	24,000
Other Funding Sourc	0	0	0	10,000	0	10,000	20,000	0	0	0	0	0	40,000
Other Revenue	7,200	0	0	0	0	0	0	0	0	0	0	0	7,200
Young Parent Group	0	0	0	0	0	0	0	0	0	10,000	0	0	10,000
Youthtown Funding	0	0	0	20,000	0	0	0	0	0	0	0	0	20,000
Operating Inflows	57,405	99,150	4,850	36,050	45,050	19,800	23,075	200	200	14,850	50	50	300,730
Operating Expenses	11,197	14,797	22,197	23,648	20,143	21,897	20,797	21,497	30,694	21,847	23,247	20,497	252,458
Total OPEX	11,197	14,797	22,197	23,648	20,143	21,897	20,797	21,497	30,694	21,847	23,247	20,497	252,458
Operating Outflows	11,197	14,797	22,197	23,648	20,143	21,897	20,797	21,497	30,694	21,847	23,247	20,497	252,458
Net Operating Flow	46,208	84,353	-17,347	12,402	24,907	-2,097	2,278	-21,297	-30,494	-6,997	-23,197	-20,447	48,272
GST	6,931	5,947	-2,602	-8,281	3,736	-337	-5,798	-2,618	-4,417	-975	3,839	1,162	-3,413
Interest Income	31	4	6	119	8	10	150	10	7	9	120	100	574
Motor Vehicles	0	0	0	-10,000	0	0	0	0	0	0	0	-15,000	-25,000
Plant & Equipment	0	-800	0	-5,000	0	0	-5,000	0	0	0	0	0	-10,800
Non Operating Flow	6,962	5,151	-2,596	-23,162	3,744	-327	-10,648	-2,608	-4,410	-966	3,959	-13,738	-38,639
Opening Balance	-7,279	45,891	135,395	115,452	104,692	133,343	130,919	122,549	98,644	63,740	55,777	36,539	-7,279
Net Cash Flows	53,170	89,504	-19,943	-10,760	28,651	-2,424	-8,370	-23,905	-34,904	-7,963	-19,238	-34,185	9,633
Closing Balance	45,891	135,395	115,452	104,692	133,343	130,919	122,549	98,644	63,740	55,777	36,539	2,354	2,354

	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Dec 18	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Total
CACTUS Donations	0	0	0	0	0	0	3,025	150	150	0	0	0	3,475
Canterbury Communi	0	0	0	0	40,000	0	0	0	0	0	0	0	40,000
COGS Funding	0	6,000	0	0	0	0	0	0	0	0	0	0	6,000
General Donations	50	50	50	50	50	50	50	50	50	50	50	50	600
Lion Foundation	2,500	0	0	1,000	0	0	0	0	0	0	0	0	3,500
Lotteries Grant	0	40,000	0	0	0	0	0	0	0	0	0	0	40,000
MDC - CACTUS Fun	0	9,100	0	0	0	0	0	0	0	0	0	0	9,100
MDC - Event Funding	0	24,000	0	0	0	0	0	0	0	0	0	0	24,000
MDC - Operational F	42,855	0	0	0	0	0	0	0	0	0	0	0	42,855
Ministry Social Devel	0	0	20,000	0	0	0	0	0	0	0	0	0	20,000
MSD - Youth Breaka	9,600	0	0	9,600	0	14,400	0	0	0	0	0	0	33,600
Other Funding Sourc	1,200	0	20,000	0	0	0	0	0	0	0	0	0	21,200
Young Parent Group	0	0	0	0	0	0	0	0	0	10,000	0	0	10,000
Youthtown Funding	0	0	0	20,000	0	0	0	0	0	0	0	0	20,000
Operating Inflows	56,205	79,150	40,050	30,650	40,050	14,600	3,075	200	200	10,050	50	50	274,330
Operating Expenses	19,797	18,397	16,797	26,094	19,097	22,297	20,597	21,497	30,694	21,897	23,297	20,497	260,958
Total OPEX	19,797	18,397	16,797	26,094	19,097	22,297	20,597	21,497	30,694	21,897	23,297	20,497	260,958
Operating Outflows	19,797	18,397	16,797	26,094	19,097	22,297	20,597	21,497	30,694	21,897	23,297	20,497	260,958
Net Operating Flow	36,408	60,753	23,253	4,556	20,953	-7,697	-17,522	-21,297	-30,494	-11,847	-23,247	-20,447	13,372
Computer Equipment	-1,200	0	0	0	0	0	0	0	0	0	0	0	-1,200
GST	5,356	6,374	3,488	-12,128	3,143	-1,177	-7,118	1,012	-4,417	-1,702	3,832	2,017	-1,320
Interest Income	31	4	6	119	8	10	150	10	7	9	120	100	574
Non Operating Flow	4,187	6,378	3,494	-12,009	3,151	-1,167	-6,968	1,022	-4,410	-1,693	3,952	2,117	-1,946
Opening Balance	2,354	42,949	110,080	136,827	129,374	153,478	144,614	120,124	99,849	64,945	51,405	32,110	2,354
Net Cash Flows	40,595	67,131	26,747	-7,453	24,104	-8,864	-24,490	-20,275	-34,904	-13,540	-19,295	-18,330	11,426
Closing Balance	42,949	110,080	136,827	129,374	153,478	144,614	120,124	99,849	64,945	51,405	32,110	13,780	13,780

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## Appendix 2 – Letters of support

5 May 2017

TO WHOM IT MAY CONCERN

**Re: Letter of support for the Marlborough Youth Development Centre**

I am writing in support of the proposal of the Marlborough Youth Trust (MYT) and their proposal to develop a Youth Development Centre in Marlborough.

Ara Taiohi is the peak body for youth development in Aotearoa, and is about to launch the Professional Association for Youth Work in Aotearoa. We have thoroughly enjoyed developing a relationship with the MYT and supporting them in their research into youth development centres and the possibilities for the Marlborough region. At all stages their staff and governance representatives have been professional and engaging. Their desire to not 'recreate the wheel' and learn from others is admirable.

From a national perspective, we recognise the specific needs in the Marlborough region. We see the MYT as uniquely placed to assess these needs and put in place not just a building, but a youth development programme based on positive youth development principles that will meet these needs.

If you wish to discuss this please do not hesitate to contact me.

**Ngaa mihi nui**

**Jane Zintl**

**Development Manager, Professional Association for Youth Workers**



## MARLBOROUGH GIRLS' COLLEGE

*Te Kāreti Kōhine o Wairau*

4 May 2017

Jo Lane  
Manager  
Marlborough Youth Trust  
6a Arthur Street  
Blenheim 7201

To whom it may concern

### **SUPPORT FOR MARLBOROUGH YOUTH TRUST APPLICATION**

---

Marlborough Girls' College values the work undertaken by the Marlborough Youth Trust in supporting our young people.

We are writing in support of the Trust's aim to build a Youth Development Centre.

Such a facility would benefit all the young people of Marlborough. It would provide a place for the Trust to base the service and events that it provides. A place where young people can go, knowing they will be supported and valued.

If you require any additional information in regards to our support for their application, please do not hesitate to contact me.

Yours sincerely

Karen Stewart  
Principal





# MARLBOROUGH BOYS' COLLEGE

Principal: Wayne Hegarty

6<sup>th</sup> May 2017

To whom it may concern,

This letter is in support of the work and strategic planning direction of the Marlborough Youth Trust. At Marlborough Boys' College we are able to witness first-hand the implications of young people not meeting their potential due to a lack of specific facilities for youth engagement and support when they are not at school.

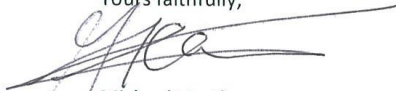
We see the provision of a Youth Development Centre designed and implemented following the approach outlined in the MYT business plan as being crucial to ensuring that young people in Marlborough fulfil their potential. We also strongly believe that our whole community will benefit if we invest in youth development and supporting children to grow into healthy and well-adjusted young adults who will thrive.

We consider that there is a significant vacuum in this space and too many young people have been let down by the absence of a coherent approach at the local community level. We have been encouraged to see the talk of a Youth Development Centre feature in the council's long term planning but we are frustrated that the talk of the urgent need has not yet resulted in our local leaders prioritising this essential aspect of how we support our youth.

We are happy to be contacted by any interested parties to discuss examples of 'fall out' that arise from the current lack of provision in this area.

We agree with and endorse the benefits of a Youth Development Centre outlined in the plan and encourage a clear roadmap to see its establishment as soon as possible. We are confident that this facility will provide a significant lift to our youth in Marlborough and the region as a whole with reap the benefits of this investment.

Yours faithfully,



Michael Heath  
MBC Deputy Principal

Telephone +64 3 578 0119, Fax +64 3 578 0954  
5 Stephenson Street, Blenheim 7201, New Zealand  
office@mbc.school.nz www.marlboroughboys.school.nz





4<sup>th</sup> May 2017

Letter of support.

Re: Marlborough Youth Development Centre.

“Idle hands are the devil’s tools” As an education provider we know the reality of this truth. Engagement is one of our greatest weapons in the fight against negative behaviour. If kids have something productive and engaging to do then the chance of them causing trouble is greatly reduced.

A youth centre in Marlborough would provide the same positive results in our community. Youth could have somewhere to go and something to do – what better way of keeping them out of trouble?

Instead of engaging with risky/unsafe/antisocial behaviour youth would have the opportunity to engage with mentors and friends. They would also have a chance to interact with the community in a positive way, gaining and earning respect for their work/involvement.

Youth often need a place to just be youth, to talk with others who “get it” to unload to people with the same issues or who at least understand. A youth centre provides this space plus a space where they can seek advice from youth workers and perhaps make a connection and gain a role model.

The most common answer I get from students who have caused trouble after school is that “there is nowhere to go and nothing to do”. With a youth centre this reason/excuse would become invalid and (hopefully) obsolete.

I would fully be in support of a youth centre in Marlborough and strongly encourage those involved to consider the above information (and common sense) when making decisions around the moving forward with a youth centre in Marlborough.



5th May 2017

To whom it may concern

**Re: letter of support for the Marlborough Youth Development Centre**

The Canterbury Youth Workers Collective carried out a Scope Review of the Marlborough Youth Trust in April 2016 which I led. Scope is a development tool that supports youth organisations/services to deliver best practice youth development outcomes for the young people they work or engage with. To identify the strengths of the organisation and the areas where the organisation can improve a review is carried out by a small team of assessors who assess 5 areas of the organisations with 19 standards.

The review of the Marlborough Youth Trust was positive and the areas that were identified the Trust needed to improve in have been worked on by the Trust Board over the last year with my support. The organisation is now in a much stronger position. The Marlborough Youth Trust has for the past 3 years had a plan to establish a Youth Development Centre and has been working towards this. They carried out a needs analysis in 2014 to determine whether young people wanted a Youth Development Centre and if yes what would they want the centre to provide for them and what opportunities would be created for them. The needs analysis resulted in the Marlborough District Council putting aside funding in their Long-Term Plan for Youth Development Centre.

Since then the Board has actively gone and visited other Youth Development Centres around the Country to get ideas of what the Centre could potentially deliver and how it would be structured. Some very concrete ideas have come from these visits of the structure and what will be available for young people. I know the Trust is continuing working on getting the voice of young people for the centre. The Board has responsibly been carrying out due diligent and planning for the centre.

Marlborough has had youth centres in the past and there has been a gap since the last centre closed. This is an opportunity to establish a centre that will meet the needs of Marlborough youth and creating a relevant, vibrant, multipurpose and safe space. It is important young people of Marlborough have a place they identify as theirs.

I support the Marlborough Youth Trust to have the funding held by the Marlborough District Council in their Long Term Plan to be brought forward from 2025 planning to 2020 as the young people of Marlborough need this centre sooner than later.

Yours faithfully  
John Harrington

National Scope Manager 301 Tuam Street, Christchurch 8011 • PO Box 3270,  
Christchurch 8140 • 03 377 8080 • [www.cywc.org.nz](http://www.cywc.org.nz)



8 May 2017

The Manager  
Marlborough Youth Trust  
PO Box 891  
Blenheim 7201

To whom it may concern:

Support for Marlborough Youth Trust Application

The Police in Marlborough is supportive of the Marlborough Youth Trust's proposal to create a Marlborough Youth Development Centre, situated in Blenheim.

Both of our organisations have the desire to see our youth provided with opportunities to ensure that they reach their potential and become productive, contributing and valuable members of our community. The Youth Development centre will offer a range of activities and services that will assist in helping young people achieve their goals.

The Police support the Marlborough Youth Trust's application to the Marlborough District Council's Annual Plan and Long Term Plan.

Yours faithfully,



Simon Feltham  
Area Commander  
Marlborough

**Safer Communities Together**

**BLenheim POLICE STATION**

8 Main Street, PO Box 342, Blenheim

Telephone: 03 578 5279, Facsimile: 03 577 2928



**Stuart Smith**

Member of Parliament for Kaikoura

5<sup>th</sup> May 2017

Jo Lane  
MYT Manager  
PO Box 891  
Blenheim 7240

Dear Jo,

I am writing to you in response to your advice regarding a submission to the Marlborough District Council about funding for a youth centre.

Marlborough Youth Trust provide a commendable service to the youth in our region and I support in principal any effort to access funding at the earliest opportunity.

Yours sincerely

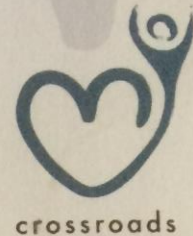
Stuart Smith  
Member of Parliament  
Kaikoura Electorate

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Crossroads (Marlborough) Charitable Trust  
PO Box 259  
Blenheim 7240



2 Redwood Street, Blenheim. Ph (03) 578 5395 - email [crmt@xtra.co.nz](mailto:crmt@xtra.co.nz) -  
[www.crmt.org.nz](http://www.crmt.org.nz)

**Submission to the Long Term Plan on Behalf of the Marlborough Youth Trust:**

The Marlborough Youth Trust (MYT), after considerable work wish to develop, provide and operate an indoor / outdoor facility for the young people from the Top of the South. The MYT mission statement is to “provide services, to young communities, groups and individuals .... encouraging and supporting the general well being of young people in Marlborough.”

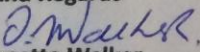
It is my understanding MDC have set aside approximately 2 million dollars as part of the MDC Long term plan 2025 for the proposed center.

There is no question in my mind that there is a huge social service deficit for the young people of Marlborough. Historically discussions around youth needs assessments have been going on now since 1997, when MDC and St Marks carried out a joint project, and again yet another Youth summit was held in 1999, and eventually a HQ Youth Centre was set up in 2001, and the HQ center was closed in 2013. Now we have the MYT who run various mobile youth activities with in the region. A feasibility study was carried out in 2014 with a view to opening a sustainable Youth Centre, and here we are in 2017 still working through that process.

In my role as Manager of Crossroads Marlborough Trust and as operational manager for John’s Kitchen. I totally support the need for a fully functioning operational youth facility for the Marlborough region. There is huge unmet need for our disenfranchised youth, whether it is housing, mental health services, lack of social cohesion and lack of familial support, alcohol and addiction services. The community needs to invest in its young people.

In summary I would like to formally request MDC seriously consider bringing forward the allocated funding into the 2018 – 2020 long term plan period. The earlier the better. Twenty years is long enough to kick the can down the road, it is time the young people of Marlborough got the care and support they deserve.

Kind Regards

 7/5/17  
Janette Walker  
Manager Crossroads Marlborough Trust





May 6, 2017

## **TO WHOM IT MAY CONCERN**

The Marlborough Branch of the New Zealand Association of Counsellors supports the Marlborough Youth Trust's submission to the Marlborough District Council with regard to the concept of a Marlborough Youth Development Centre.

It would be a timely opportunity for the Marlborough Community to get behind the youth of our region and it has been long known that youth in Marlborough would benefit from having their own space which would provide them a safe and supportive environment.

A dedicated Centre would provide a place where the youth could connect to the wider Marlborough Community through activities, services and opportunities that they could engage in. Whether the young person be a new student to town; a young mother or father; or, a young person that has disconnected from their family or peer group, a Youth Development Centre would assist them to connect to others in a natural space where they would meet and experience encouraging staff who would welcome and support them and provide a sense of belonging.

The Marlborough Youth Trust wants to build a space that could also offer additional services such as: supportive counselling; healthy living guidance; budget advice; various educational programmes e.g. suicide prevention and mentoring opportunities from other young people from the ages of 12-24 years.

The Marlborough Branch of the New Zealand Association of Counsellors is very enthusiastic to see such a concept as a Marlborough Youth Development Centre succeed, as the benefits to our Youth and the wider Marlborough Community would be widespread and long term.

Suzie Morrell - MNZAP: MNZAC: PBANZ: MACA  
Chairperson on behalf of the Marlborough Branch  
New Zealand Association of Counsellors